

CONTACT

rr@rinoorajesh.com

www.rinoorajesh.com

linkedin.com/in/rinoorajesh

Pune, India

EDUCATION

IIM Bangalore Alumnus
E-GMP, 2006–07 (executive education)

Masters in GIS, Delhi School of Economics (rank holder)

M.Sc. IT, Amity (distinction)

IIM Ahmedabad, MDP in Knowledge Management (executive education)

Columbia Business School, Digital Strategies, 2018 (executive education)

CERTIFICATIONS

SEBI Accredited Investor
NDML, valid Apr 2026 – Apr 2029

IICA Certified Independent Director (2026)

Certified Digital Director

PMP (since 2009)

TOGAF Certified Enterprise Architect

Certified Business Coach

Life Member, CSI · Member, TiE Pune

AUTHOR

Beyond GenAI: Rise of Agentic AI-Based Autonomous Systems

ChatGPT: Transforming Industries Through AI

Artificial Intelligence – The New Machine Learning

Plus 2 scientific papers and 7 other books

SPEAKER

Speaker or juror at 20+ industry forums, including ET, 3AI, PMI, Twimbit and DiSHA

RINOO RAJESH

Independent Director · Board Advisor · AI & Digital Transformation Leader

Founder & Director, Enrich · **IIM Bangalore Alumnus** · **SEBI Accredited Investor** · IICA-certified Independent Director · Author & Speaker

PROFILE

Rinoo has 25+ years of experience across enterprise technology, telecom, BPM/BPO, BFSI and customer experience. He has built and run digital and AI transformation practices with responsibility for revenue, margins, go-to-market, product and partner ecosystems, and has moved service-led businesses to platform-led, annuity revenue models.

He brings boards and founders the combined view of an operator, a governance professional and an investor. He is a SEBI Accredited Investor and advises on IPO readiness and fundraise structuring (cap tables, ESOPs, CCDs, SAFEs).

WHERE HE ADDS VALUE TO A BOARD

- **AI & digital strategy:** outcome framing, responsible AI and AI governance oversight
- **Governance:** board processes, committee charters, risk oversight, KPIs and OKRs
- **Growth & capital readiness:** business-model defensibility, unit economics, investor narrative
- **Enterprise GTM:** CXO selling, pricing and commercial constructs, partner ecosystems
- **Delivery discipline:** PMO, programme governance and transformation roadmaps

CURRENT BOARD & LEADERSHIP ROLES

- **Executive:** Enrich, Founder & Director · Twimbit, Principal Advisor
- **Board:** PMI Pune-Deccan India Chapter (President & CEO) · The Global Artisans · Xitij Technology Services · UPICK Services · Clear Collect AI Pvt Ltd
- **Board Advisor:** RemoteDesk · Efforti · Chanakya Business School · SaleAssist
- **Former board:** SkillEdge

CAREER

Digitide · Conneqt (VP; AVP) · Globe Teleservices · AGC Networks · Aegis · Avaya · Nortel · Tata-BSS · E2E SerWiz · Futuresoft / Wipro Spectramind. He has led cross-functional teams of 50+ professionals across India, the Middle East, Africa and the US.

SELECTED RECOGNITION

- ICATS 2026 · AI Leadership Award, AI Arena 2026 · 3AI Zenith Award 2024
- CX Strategy Summit 2022 and CII DX 2021 (team awards, Conneqt)
- CRM World 2019 (three titles) · BI Champion of the Year 2019 · UBS Transformance 2017
- PMI Pune-Deccan: ACLM 2026 Trailblazer · Chapter Recognition Awards 2024 · Chapter of the Year finalist